THE A-Z OF PUBLIC PROCUREMENT IN NIGERIA

Km1, Ubulu-Uku Road
Onicha Ugbo
Delta State, Nigeria

www.aipp.edu.ng
The Africa Institute for Public Policy (AIPP) is a cutting-edge research and training institution located in Onicha-Ugbo, Delta State. The AIPP was established in 2011 by the Sylvester Monye Foundation as a platform for capacity building in information and communication technology, leadership training, research, publications, policy dialogues and skills acquisition in various fields. Specific emphasis is placed on the development of knowledge in the public sector, taxation, public policy management, public finance, local government administration and entrepreneurship.

Strategic Objectives
- To improve the living standards of the people.
- Enhance economic well-being of the State and Country.
- To improve local resource utilization.
- Generate employment opportunities.
- Enhance effective utilization of human resources.

Facilities
The AIPP offers world class facilities that are designed to make learning an enjoyable experience. These facilities include:

- Conference Centre  
- E-Library  
- ICT Centre  
- Lecture theatres  
- Meeting/Syndicate Rooms  
- Club House  
- First Aid Room  
- Faculty Lounge  
- Board Room  
- Luxurious Residential Suites  
- Airport Shuttle Busses  
- Standby Generators
ABOUT THE PROGRAMME

With the increased importance of due process in the procurement of the right specifications, selecting the right contractors/suppliers, and achieving performance expectations, the public sector is faced with a renewed call for greater efficiency in Public Procurement. Thus, increasingly Public Procurement processes and management are now being regarded as the panacea that guarantees efficient utilisation of taxpayers’ funds, improving public sector purchasing capabilities and ensuring the delivery of full value for public spending.

There is an overwhelming evidence to suggest that there is a huge gap between the available skills/competencies and the requirements for effective public procurement practices. It is therefore, the objective of this course to infuse cutting edge and best-in-class skills required of public servants in various procurement, contracting and managerial cadres.

AIMS
The aim of this course is to provide participants with the essential skills and fundamental knowledge required for the effective management of public procurement processes, and invariably, contract management. It is aimed at building the capabilities of public sector professionals with best practices in procurement, contracting, supplier management and stakeholder relationship management.

LEARNING OBJECTIVES & OUTCOMES
By the end of the course, participants would have acquired the fundamental knowledge and deep understanding of:

- Necessary procedures on procurement of works, suppliers and services in line with public procurement guidelines and regulations.
- Best practices in conducting government tendering and supplier selection.
- How to achieve value for money through negotiation, contract reviews and supplier management.
- Methods of developing procurement plan and risk management frameworks.
- How to conduct formal procurement project audit/assessments.
- Tactics of conducting effective contract performance and quality monitoring schemes for government projects, Strategies of Managing risks, disputes and potential conflicts in the procurement and contracting processes.

TARGET AUDIENCE
Procurement officers and members of Tenders’ Board (Federal, State and Local government), Public Finance and Account Officers, Budget and Planning Officers, Contract Managers, Public Project Consultants, Project Managers, Civil Society Advocates, Auditors amongst others.
COURSE OUTLINE

DAY 1

Morning Session

1. Introduction to Public Procurement: Its Scope and Importance
   - Engr. Emeka Ezeh, Director General, Bureau of Public Procurement

2. The Bureau of Public Procurement: Background, Impact & Prospects
   - Engr. Emeka Ezeh, Director General, Bureau of Public Procurement

Afternoon Session

Public Private Partnership: Procurement Issues and Challenges
   - Mr Chidi Izuwa, Executive Director, PPP Resource Centre, Infrastructure Concession and Regulatory Commission (ICRC)

DAY 2

Morning Session

An Outsider’s View of Public Procurement in Nigeria
   - Mr Pascal Egwim, Former General Manager, Procurement @ Shell Producing & Development Company, & now Procurement Consultant

Afternoon Session

Fighting Corruption with Effective Procurement Legal Framework
   Wahab Olatoye, Esq., Procurement Law Consultant/Managing Partner, Wahab Toye & Co.

DAY 3

Morning Session

Integrity in Public Procurement: Lessons from Other Countries
   - Chief Bayo Awosemusi, Lead Procurement Specialist, World Bank Country Office, Abuja

Afternoon Session

Staying Alive: Stress Management & Wellness for Optimal Performance
   - Dr Ifeoma Sylvester-Monye, Chief Consultant Family Physician, National Hospital, Abuja, & Lifestyle Medicine Ambassador
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<tr>
<th>Time</th>
<th>Activity</th>
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<tbody>
<tr>
<td>9.00 - 11.00</td>
<td>First Lecture Session</td>
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<tr>
<td>11.00 - 11.30</td>
<td>Tea Break</td>
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<td>11.30 - 13.30</td>
<td>Second Lecture Session</td>
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<td>13.30 - 14.30</td>
<td>Lunch Break</td>
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<td>14.30 - 16.30</td>
<td>Third Lecture Session</td>
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<td>16.30</td>
<td>End of the day’s Programme</td>
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COST OF THE PROGRAMME

Tuition
The fee for this programme is **N149,000.00** [One Hundred and Forty Nine Thousand Naira ] only, payable into the Institute’s Bank Account. This fee covers the cost of tuition, tea breaks and lunch. This Institute **DOES NOT ACCEPT cash payments on its premises.**

Please note that confirmation of places on the programme can only be made on full payment of the tuition. This must be received four weeks before the commencement of the programme. The bank details are as follows:
Account Name: Africa Institute for Public Policy
Bank Name: UBA Plc
Account Number: 1016015864
Sort Code: 033083751

*The Institute does not accept cash on campus.*

Accommodation
The Institute has a limited number of luxury rooms on the campus at the cost of **N10,000 per night,** for the course participants. However, cheaper local hotels can be arranged at the cost of **between N5,000 and N7,000 only per night.** Shuttle buses are available for commuting. **Accommodation can also be arranged in Asaba, which is just 25 minutes drive from our campus.**

Our training programmes deliver cutting-edge content with no fluff. These programmes are based on the latest research, and are highly-interactive. Every topic comes with specific tools that managers and executives can implement immediately (and use to track their progress).

The course material is written to satisfy the practical day-to-day problems and questions of leader managers.

Training takes place in our serene and state-of-the-art facilities, located in Onicha-Ugbo, just 20 minutes drive from Asaba International Airport, Delta State.

*Please note that Participants per diem is not included in the tuition fee.*
**Engr Emeka Ezeh, OFR**

Engr Emeka Ezeh, OFR is the Director-General of the Bureau of Public Procurement (BPP). Engr. Emeka Muomah Ezeh, holds the record of leading the institutionalisation of the Public Procurement reform through leading roles in the creation and in heading the structure responsible for the growth and sustenance of the reform, which is the BPP. This achievement has led to increased internalisation of the public procurement process, the attendant rise in the adoption of methods in the expenditure procedure and a more focused budget implementation course.

In demonstrating his commitment to the preservation of his integrity and the improvement in the nation's public service standards, Engr. Ezeh has not just stepped on toes but has incurred the wrath of vested interests, while losing a good number of friends. As a stickler for principles, purist and one who subscribes to high moral and religious values, he has crossed the paths of many, but remains justified that he is doing the right thing, no matter whose ox is gored. Engr. Ezeh has thus far saved the Federal government over 2.2 billion dollars from the Bureau's reviews of public contracts due for award by Ministries, Departments and Agencies (MDAs) since 2009, through the institutionalization of a painstaking process of vetting and approval of contracts due for award.

**Paschal Egwim, FCIPS**

Paschal Egwim, FCIPS is the Managing Partner and Lead SCM Consultant at Amaryllis Consulting. He holds a Bachelor of Science Degree in Business Management and a postgraduate professional Diploma (MCIPS) and a Fellowship (FCIPS) from the premier Chartered Institute of Procurement & Supply Management, UK. He was until 2008, the Regional Logistics Manager for Shell Petroleum Development Company in Africa and held several senior Leadership positions in Logistics, Contracting, Procurement and Supply Chain Management in Shell Petroleum Group both locally in Nigeria and overseas in the Netherlands. Functioned as Lead Procurement Consultant for the Government of at the Bureau of Public Procurement under the World Bank Economic Reform and Governance Project from 2009 to August 2014. Currently the Managing Partner and Lead SCM Consultant at Amaryllis Consulting Nigeria Limited. Always seeking opportunities to apply his knowledge of Logistics and Supply Chain Excellence and to support major and emerging players in the Logistics and Supply Chain Management community to transfer knowledge to the younger generation of Logistics, Procurement and Supply Chain professionals through Coaching and Mentoring.

**Wahab Olatoye Esq.**

Wahab Olatoye, Esq. holds Bachelor of Science Degree (B. Sc) (Hons) in Political Science (1987) University of Ilorin, Master of Science Degree (M.Sc) in International Relations (1990) Obafemi Awolowo University, Bachelor of Law Degree (LLB) (2000) University of Ibadan and called to Nigerian Bar in the year 2003. A former parliamentarian as Majority Leader of Osun State House of Assembly 1992 – 1993. He also served as Special Adviser on Legal Matters to the
Senator President - Senator Ken – Nnamani National Assembly-Senate, 2005 – 2007 and he has been the Managing Partner of Wahab Toye & Co. till date. He is a member of various International and Local Organisations: Nigerian Bar Association (NBA), President Procurement Professionals Association of Nigeria (PPA) and National Political Science Association. Currently he is the external solicitor to the Bureau of Public Procurement (BPP) and he has handled over 20 cases on issues relating to Public Procurement Processes at High Court and Court of Appeal. Olatoye Wahab’s core practice areas include Litigation, Legal Drafting, Consultant on Procurement Law, Commercial and Maritime Practice with specialisation in Maritime Claims, Marine Insurance, Sale and Buying of Vessels, Arrest and Release of Vessels, Charter Parties e.t.c.

Engr. Chidi K.C. Izuwah

Engr. Chidi K.C. Izuwah is a seasoned and professional Oil, Gas, Civil and Hydraulic Engineer. Chidi started his career as a lecturer at the University of Port Harcourt. Thereafter, he held several senior oil & gas asset management positions in a career spanning over 21 years with SPDC (Shell Nigeria). He was at various times Project Manager and Contract Manager for the Deepwater Bonga Mooring and Installation Contract. Chidi also held the position of Corporate Pipelines Asset Manager responsible for Shell’s entire crude oil evacuation network in Nigeria. The ED-P3RC is responsible for catalysing Public and Private expertise and resources towards concluding the development phase of Federal PPP Projects, while ensuring that these projects are bankable and yield Value-for-Money for Nigerians. The P3RC has within it a Knowledge Centre and PPP Project Delivery Units.

Chief Bayo Awosemusi

Chief Bayo Awosemusi is World Bank Lead Procurement Specialist, Chief Bayo Awosemusi, a Diplomat and a Civil Engineer hails from Agbad-Ékiti in Gbonyin Local Government Area of Ekiti State. He had worked in various capacities in both the Private and Public Sector in Nigeria before joining the World Bank in 1994.

Chief Awosemusi led the first comprehensive Country Procurement Assessment Review (CPAR) in 1999–2000. The assessment produced a report around which the current Nigeria Procurement Reform Agenda was generally based. Since then, Chief Awosemusi has been spearheading and leading the World Bank dialogue with the Federal Government and 36 federating States in procurement related matters along with performing the fiduciary responsibility for all Banks’ supported projects in Nigeria.

He worked closely with the Presidency and the National Assembly for the development and passage of the first Nigeria Public Procurement Act in 2007. This initiative has yielded substantial dividends as the Government of Nigeria has made huge savings (billions of dollars) following the due process system he recommended which has been implemented by Government since year 2002.
Chief Awosemuisi operates with high standards of integrity and upholds the World Bank’s values and principles. Due to excellent performance, he has since risen through the ranks from Procurement Analyst in 1994 to the position of a Lead procurement Specialist in 2007 and Sector Leader, Core Operation Support Sector of the World Bank in 2011. Chief Bayo Awosemuisi is the first African Staff to be promoted to the position of Lead Procurement Specialist in the history of the World Bank. He has built a strong procurement team within the Bank and in the Public Sector in Nigeria and other West African Countries.

Dr. Ifeoma Sylvester-Monye

Dr. Ifeoma Sylvester-Monye is a Chief Consultant Family Physician at National Hospital, Abuja, Nigeria. She pioneered the establishment of the Department of Lifestyle Medicine in 2003, a department which now ranks as the premier department in the hospital. Dr. Monye was for ten and half years, the Head of the Department (January 2003 – July 2013). In 2014, she founded the Brookfield Centre for Lifestyle Medicine. Her Career focus is on preventing, treating and reversing the course of chronic diseases, using conventional medicine and lifestyle changes.

Following her graduation from the College of Medicine, University of Benin, in 1987, and the compulsory National Youth Service Programme, she travelled to the United Kingdom for Post-graduate training in Paediatrics and Child Health. She thereafter did her residency in Family Medicine in the United Kingdom. Dr. Monye is a diplomate of Paediatrics and Child Health, Obstetrics and Gynaecology, from the Royal College of Paediatrics and Child health and Royal College of Obstetrics and Gynaecology respectively. She is a member of the Society for Family Physicians of Nigeria, a member of the Lifestyle Medicine Association of Nigeria, a member of the American College of Lifestyle Medicine, a member of the European Society of Lifestyle Medicine and a Fellow of the Royal College of General Practitioners, United Kingdom.

Dr. Monye is currently involved in several multi-national researches in Primary Healthcare, Lifestyle Medicine, either as the Principle Investigator, the Team Leader, Site Coordinator or Co-investigator. She is a regular resource person at the Post-graduate Scientific Conferences in Nigeria, contributes to health journals, the health editor in The Gleaner newspaper, where she writes the column on Lifestyle Medicine.

Dr. Monye is an alumnus of the prestigious SAID Business School, University of Oxford. She is a certified Lifestyle Medicine Practitioner and received her training at the Harvard Institute of Lifestyle Medicine, Boston, USA. She is a trained Counselor.

She was recently appointed a Global Ambassador for Lifestyle Medicine by the European Society for Lifestyle Medicine (ESLM).
COURSE REGISTRATION FORM

Course Title

Family/Surname          First Name          First Name
Name:

Contact Address:

____________________________________________ Email Address: _______________________

Educational Qualification:  □ OND/Diploma  □ BA/BSc/HND  □ MSc/MA  □ PhD

Affiliation: (Ministry/Agency) __________________________ Position __________________________

Sponsor:  □ Self  □ Employer

Key Responsibility: ________________________________________

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How did you hear about this programme

□ TV Advert  □ Newspaper Advert  □ Direct Invitation from AIPP  □ Others (Please provide details)

PAYMENT: Payment should be made into our bank account as follows:

Account Name:    Africa Institute for Public Policy
Bank Name:      UBA Plc.
Account Number:  1016015864
Sort Code:       033083751

*Please note that payment must be received before registration can be confirmed

____________________________________  __________________________
Signature of Applicant                  Date

All applicants are required to fill a copy of this registration form
“Logic will get you from A to B
Imagination will take you everywhere”

Albert Einstein
1879 - 1955